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# **Cosentry, Pinpoint Team to Deliver Transatlantic Connectivity**

*Manchester Connection Provides Cloud Replication  
Solution for Content Management Providers*

FOR IMMEDIATE RELEASE

JUNE 9, 2011 – Today, Cosentry and Pinpoint Network Solutions announced the completion of a major transatlantic connectivity build that will significantly expand Cosentry's ability to provide cloud-based solutions to a growing number of content management providers and enterprise accounts.

"We have experienced major growth in demand for SaaS and content management solutions for delivery in western Europe and the EMEA region," commented Dan Cullen, VP & general manager of CoSentry's central division. He continued, "The cloud is a valuable delivery system that requires security, low-latency and convenience of service. Pinpoint Network Solutions allowed us to deliver a major operational advantage to two of the largest content management providers in the industry, and we did so in a matter of days."

The new capability takes advantage of CoSentry's existing facilities in Manchester, UK and creates a common service platform that allows CoSentry's U.S. data centers to process at speeds required by CMS providers. The ultra speed link assures transport of applications below the 70 millisecond mark that allows North American companies to operate seamlessly in Europe, without disruption.

"We have followed CoSentry's progress over the years and it is clear they have garnered the confidence of some of the largest companies in the world and they intend to continue their growth trend," said Mike Mawby, Director of Sales and Operations for Pinpoint Network Solutions. Mawby added, "Our own investments over the years have placed us

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in a unique position to deliver these types of services in a contemporary mode, fast and accurate.”

The service is up and operational and both organizations indicate the platform was sized to allow for substantial growth.

**About Pinpoint Network Solutions:**

Pinpoint Network Solutions provides the entire array of communication services with a private, non-compromised network for that spans 19 states reaching from the Rocky Mountains to the Gulf of Mexico. Services provided by Pinpoint include transport, data center services and Internet. Pinpoint’s IP Connect is a unique solution that allows businesses access to a dedicated, secure connection on their exclusive IP Network and provides access to all services, including transport, data center, internet, and other mission critical applications

**About CoSentry:**

CoSentry serves as a one source provider of data center, cloud computing and managed technical services. For over 10 years CoSentry has been helping clients create and protect technology platforms to compete in today’s ALWAYS ON business environment, market leaders benefit from CoSentry’s world-class services to keep their businesses running – no matter what. The company also provides diverse and robust collocation and managed Internet services. CoSentry has facilities in Kansas City, MO, and Sioux Falls, SD, Papillion, NE and Omaha, NE. For more information about CoSentry, please visit their website at [www. CoSentry.com](http://www.CoSentry.com).

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Photos, interviews and actualities are available upon request.